

## The comparative study on the influence of warranty period to the practical age-replacement under two situations

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**Abstract:** The paper focuses on analyzing the impact of warranty periods on the optimal age-replacement from the consumers' perspectives. First we construct the mathematical formulations for age-replacement model. After optimizing we find there exists a unique optimal replacement age based on the long-run expected cost rate is minimized. Further, a concise numerical example is demonstrated, and the sensitivity analysis of the warranty period to practical replacement age is carried out as well. Afterwards, the influence of warranty periods on the optimal age-replacement under two situations that preventive replacement is within and beyond the warranty periods are compared analytically.

**Keywords:** Warranty period; Practical replacement age; Preventive replacement age; Long-run expected cost rate.

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### I. Introduction

Manufacturers provide warranty as a means of advertising the quality of product to increase the sale of a product, finally promoting market competitiveness. In past decades, a huge number of warranty policies have been proposed (Theodore, Glickman & Paul, 1976; Priest & George, 1981; Mann & Wissink, 1990; Emons & Winand, 1988; Jain & Maheshwari, 2006; Jackson & Pascual, 2008). On the age-replacement, some researches also are shown (Chun & Lee, 1992; Jack and Van der Duyn Schouten, 2000; Chien, 2005; Yeh et al, 2005; Won et al, 2008). But what about the relation between the warranty and the age-replacement? How the warranty influence the age-replacement? Jack & Murthy (2007) propose the method describing the degree of a PM are failure-rate reduction and age-reduction. Wu & Longhurst (2011) studied the lifecycle cost of a product protected by the extended warranty policies from consumer's perspective. Chien (2010) developed a model to determine the optimal replacement age based on minimizing the long run expected cost rate. Shaomin and Phil (2011) assumed that the product has two types of failures and the length of the extended warranty can be chosen based on minimizing the expected life cycle cost per time unit the optimal values of the opportunity-based age replacement is derived.

In this paper, we focus on analyzing the impact of warranty periods on the optimal age-replacement from the consumers' perspectives. Taking product warranty period into account, an age-replacement model for a product under the general is developed. We find there exists a unique optimal replacement age based on the long-run expected cost rate is minimized. Furthermore, the impact of warranty periods on the optimal age-replacement under two situations that preventive replacement is within and beyond the warranty periods are compared analytically. The remainder of this paper is organized as follows. Mathematical formulations for cost models are established in Section 2. Based on the cost models, the optimal replacement ages are derived in Section 3. Numerical examples are demonstrated in Section 4. Finally, some conclusions are concluded in Section 5.

### II. Mathematical model

Before constructing the age-replacement model based on the long-run expected cost rate is minimized, we make the following assumptions:

**Assuming 1:** The product has two types of possible failures at age  $t$ : type 1 failure and type 2 failure. Type 2 failure occurs with probability  $p_1$  and only be corrected by replacement. Type 1 failure occurs with probability  $q_1 = 1 - p_1$  and can be corrected by minimal repair.

**Assuming 2:** The cost product is repaired is at fully charge to the manufacturer during the base and extended warranty periods. Whereas the consumer is fully charged for any maintenance occurs when the extended warranty expires.

**Assuming 3:** Within the warranty period, although the maintenance is free for consumers, the consumers also will experience inconvenience by the product failure, the corresponding cost is expressed as  $C_0$ .

**Assuming 4:** Time on either minimal repair or replacement is negligible.

**Assuming 5:** The failure rate function of the product  $r(t)$  is continuous and positive increasing for  $t >$

In order to compare the effects of a product warranty on the optimal age for the replacement in the two situations that are preventive replacement is within and beyond the warranty period, we first develop the cost model under the two situations that are preventive replacement is within and beyond the warranty period.

Case 1. Practical replacement age  $T$  is within the warranty period  $t_w$ : Under this case, there are two possible replacements for a product.

First, if the practical replacement age is less than preventive replacement age ( $Y < T$ ). Which occurs with probability  $A_1$ , the cycle time is  $Y$ . The cost type 1 failure occurred is responsible for manufacturers, but the cost inconvenience occurred by the product failure 1 is  $C_0$  for consumers. The cost type 2 failure occurred is responsible for consumers. It is the selling price of a new product  $C_p$ . Therefore, the total cost consumers bear can be denoted as

$$E(C_{11}) = \frac{C_0 q_1 \int_0^{t_w} r(u) \bar{G}(u) du + C_p G(Y)}{\bar{G}(w)} \quad (1)$$

Second, if the practical replacement age is equal to preventive replacement age ( $Y = T$ ). Which occurs with probability  $B_1$ , the cycle time is  $T$ . The total cost incurred in a renewal cycle is the selling price of a new product  $C_p$ . Therefore, the total cost consumers bear can be expressed as

$$E(C_{21}) = \frac{C_p G(T)}{\bar{G}(w)} \quad (2)$$

Combining (1) and (2), Assuming the cost obeys linear relation. Therefore, the average cost can be denoted

$$E(C_1) = E(C_{11}) + E(C_{21}) = \frac{A_1 [C_0 q_1 \int_0^{t_w} r(u) \bar{G}(u) du + C_p G(Y)] + B_1 C_p G(T)}{\bar{G}(w)} \quad (3)$$

As preventive replacement is within the warranty, the operating time can't cover the warranty period. According to Ross (1970), the cycle time is

$$E(D_1) = \frac{\int_0^T \bar{G}(u) du}{\bar{G}(w)} \quad (4)$$

Therefore, the long-run expected cost rate is

$$\frac{E(C_1)}{E(D_1)} = \frac{A_1 [C_0 q_1 \int_0^{t_w} r(u) \bar{G}(u) du + C_p G(Y)] + B_1 C_p G(T)}{\int_0^T \bar{G}(u) du} \quad (5)$$

Case 2. Practical replacement age  $T$  is beyond the warranty period  $t_w$ : Under this case, there are three possible replacements for a product.

First, if the practical replacement age is less than preventive replacement age ( $Y < t_w$ ). Which occurs with probability  $A_2$ , the cycle time is  $Y$ . The cost type 1 failure occurred is responsible for manufacturers, but the cost inconvenience occurred by the product failure 1 is  $C_0$  for consumers. The cost type 2 failure occurred is responsible for consumers. It is the selling price of a new product  $C_p$ . Therefore, the total cost consumers bear can be denoted as

$$E(C_{21}) = \frac{C_0 q_1 \int_0^{t_w} r(u) \bar{G}(u) du + C_p G(Y)}{\bar{G}(w)} \quad (6)$$

Second, if the practical replacement age is more than warranty period and less than preventive replacement age ( $t_w \leq Y < T$ ). Which occurs with probability  $B_2$ , the cycle time is  $Y$ . For consumers, the cost type 2 failure occurred is the selling price of a new product  $C_p$ . The cost type 1 failure occurred is  $r_c$ . Therefore, the total cost consumers bear can be denoted as

$$E(C_{22}) = \frac{C_p G(Y) + r_c q_1 \int_{t_w}^T r(u) \bar{G}(u) du}{\bar{G}(w)} \quad (7)$$

Third, if the practical replacement age is equal to preventive replacement age ( $Y = T$ ). Which occurs with probability  $C_2$ , the total cost incurred in a renewal cycle is the selling price of a new product  $C_p$ . Therefore, the total cost consumers bear can be expressed as

$$E(C_{23}) = \frac{C_p G(T)}{\bar{G}(w)} \quad (8)$$

Combining (6), (7), (8), Assuming the cost obeys linear relation. Therefore, the average cost can be denoted

$$E(C_2) = E(C_{21}) + E(C_{22}) + E(C_{23}) \\ = \frac{A_2 [C_0 q_1 \int_0^{t_w} r(u) \bar{G}(u) du + C_p G(Y)] + B_2 [C_p G(Y) + r_c q_1 \int_{t_w}^T r(u) \bar{G}(u) du] + C_2 C_p G(T)}{\bar{G}(w)} \quad (9)$$

As preventive replacement is beyond the warranty, the operating time can cover the warranty period. the cycle time is

$$E(D_{21}) = \frac{\int_{t_w}^T \bar{G}(u) du}{\bar{G}(w)} \quad (10)$$

Therefore, the cycle time is

$$E(D_2) = E(D_{11}) + E(D_{21}) = \frac{\int_0^T \bar{G}(u) du}{\bar{G}(w)} \quad (11)$$

Therefore, the long-run expected cost rate is

$$\frac{E(C_2)}{E(D_2)} = \frac{A_2[C_0 q_1 \int_0^{t_w} r(u) \bar{G}(u) du + C_p G(Y)] + B_2[C_p G(Y) + r_c q_1 \int_{t_w}^T r(u) \bar{G}(u) du] + C_2 C_p G(T)}{\int_0^T \bar{G}(u) du} \quad (12)$$

### III. Optimal solutions

#### 3.1. preventive replacement is within the warranty period

To derive an optimal replacement age, we first derived the expected cost rate function with respect to Y. the result is

$$\frac{d[\frac{E(C_1)}{E(D_1)}]}{dY} = \frac{C_p[A_1 g(Y) + B_1 g(T)] \int_0^T \bar{G}(u) du - \beth \bar{G}(T)}{(\int_0^T \bar{G}(u) du)^2} \quad (13)$$

Where,  $\beth = A_1 C_0 q_1 \int_0^w r(u) \bar{G}(u) du + A_1 C_p G(Y) + B_1 C_p G(T)$

When  $\frac{d[\frac{E(C_1)}{E(D_1)}]}{dY} < 0$ ,  $C_p[A_1 g(Y) + B_1 g(T)] \int_0^T \bar{G}(u) du < \beth \bar{G}(T)$ , which implies  $\frac{E(C_1)}{E(D_1)}$  is an decreasing function of Y. Then there exists a finite, and unique optimal replacement age  $Y^* = t_{ew}$ .

When  $\frac{d[\frac{E(C_1)}{E(D_1)}]}{dY} > 0$ ,  $C_p[A_1 g(Y) + B_1 g(T)] \int_0^T \bar{G}(u) du > \beth \bar{G}(T)$ , which implies  $\frac{E(C_1)}{E(D_1)}$  is an increasing function of Y. Then there exists a finite, and unique optimal replacement age  $Y^* = 0$ .

When  $\frac{d[\frac{E(C_1)}{E(D_1)}]}{dY} = 0$ ,  $C_p[A_1 g(Y) + B_1 g(T)] \int_0^T \bar{G}(u) du = \beth \bar{G}(T)$ , Then there exists a finite, and unique optimal replacement age  $Y^* \in [0, t_{ew}]$ .

#### 3.2. preventive replacement is beyond the warranty period

To derive an optimal replacement age, we first derived the expected cost rate function with respect to Y. the result is

$$\frac{\partial[\frac{E(C_2)}{E(D_2)}]}{\partial Y} = \frac{[A_2 C_p g(Y) + B_2 C_p g(Y) + B_2 r_c q_1 r(T) \bar{g}(T) + C_2 C_p g(T)] \int_0^T \bar{G}(u) du - \aleph \bar{G}(T)}{(\int_0^T \bar{G}(u) du)^2} \quad (14)$$

Where,

$$\aleph = A_2[C_0 q_1 \int_0^{t_w} r(u) \bar{G}(u) du + C_p G(Y)] + B_2[C_p G(Y) + r_c q_1 \int_{t_w}^T r(u) \bar{G}(u) du] + C_2 C_p G(T)$$

when  $\frac{\partial[\frac{E(C_2)}{E(D_2)}]}{\partial Y} < 0$ ,  $[A_2 C_p g(Y) + B_2 C_p g(Y) + B_2 r_c q_1 r(T) \bar{g}(T) + C_2 C_p g(T)] \int_0^T \bar{G}(u) du < \aleph \bar{G}(T)$ , which implies  $\frac{E(C_2)}{E(D_2)}$  is an decreasing function of Y. Then there exists a finite, and unique optimal replacement age  $Y^* = \infty$ .

When  $\frac{\partial[\frac{E(C_2)}{E(D_2)}]}{dY} > 0$ ,  $[A_2 C_p g(Y) + B_2 C_p g(Y) + B_2 r_c q_1 r(T) \bar{g}(T) + C_2 C_p g(T)] \int_0^T \bar{G}(u) du > \aleph \bar{G}(T)$ , which implies  $\frac{E(C_2)}{E(D_2)}$  is an increasing function of Y. Then there exists a finite, and unique optimal replacement age  $Y^* = t_{ew}$ .

When  $\frac{\partial[\frac{E(C_2)}{E(D_2)}]}{\partial Y} = 0$ ,  $[A_2 C_p g(Y) + B_2 C_p g(Y) + B_2 r_c q_1 r(T) \bar{g}(T) + C_2 C_p g(T)] \int_0^T \bar{G}(u) du = \aleph \bar{G}(T)$ , Then there exists a finite, and unique optimal replacement age  $Y^* \in [[t_{ew}, \infty]$ .

**IV. Numerical examples**

To compare the practical replacement age between preventive replacement is within and beyond the warranty, we crystallize the function in the model. the failure rate (hazard) function can be expressed

$$r(t) = \frac{f(t)}{1-F(t)} \quad (15)$$

Where  $f(t)$  The failure time density function;  $F(t)$  is the failure time cumulative distribution;  $1 - F(t)$  denotes the survival function, we can take  $\bar{F}(t) = 1 - F(t)$ .

Assume that the failure rate function follows square function, the failure rate function is  $r(t) = t^2$ . the failure rate (hazard) function can become

$$\frac{f(t)}{1-F(t)} = t^2 \quad (16)$$

We can solve differential equation about (7-20) to get the the failure time cumulative distribution

$$F(t) = 1 - e^{-\frac{t^3}{3}} \quad (17)$$

Correspondingly, the survival function is

$$\bar{F}(t) = 1 - F(t) = e^{-\frac{t^3}{3}} \quad (18)$$

The survival distribution of the time between successive unplanned replacements is given by

$$\bar{G}(t) = [\bar{F}(t)]^p = e^{-\frac{t^3 p_1}{3}} \quad (19)$$

Its cumulative distribution function is

$$G(t) = 1 - \bar{G}(t) = 1 - e^{-\frac{t^3 p_1}{3}} \quad (20)$$

Correspondingly, the derivative function is

$$g(t) = e^{-\frac{t^3 p_1}{3}} t^2 p_1 \quad (21)$$

When preventive replacement is within the warranty, we set the first derivative to 0,

$$\frac{\partial [\frac{E(C_1)}{E(D_1)}]}{\partial Y} = \frac{C_p [A_1 g(Y) + B_1 g(T)] \int_0^T \bar{G}(u) du - 2 \bar{G}(T)}{(\int_0^T \bar{G}(u) du)^2} = 0 \quad (22)$$

Taking (19),(21) into (22), We can get

$$C_p \int_0^T \bar{G}(u) du \left[ A_1 \left( e^{-\frac{Y^3 p_1}{3}} Y^2 p_1 \right) + B_1 \left( e^{-\frac{T^3 p_1}{3}} T^2 p_1 \right) \right] = e^{-\frac{T^3 p_1}{3}} [A_1 C_0 q_1 \int_0^{t_w} r(u) \bar{G}(u) du + A_1 C_p \left( 1 - e^{-\frac{Y^3 p_1}{3}} \right) + B_1 C_p \left( 1 - e^{-\frac{T^3 p_1}{3}} \right)] \quad (23)$$

The following values are considered for the model parameters.  $C_p = 1000$ ,  $C_0 = 50$ ,  $p_1 = 0.2$ ,  $q_1 = 0.8$ ,  $A_1 = 0.5$ ,  $B_1 = 0.5$ . we let  $t_w$  from 0.5 to 2.5, the interval is 0.04. The simulation result is shown as fig 1.

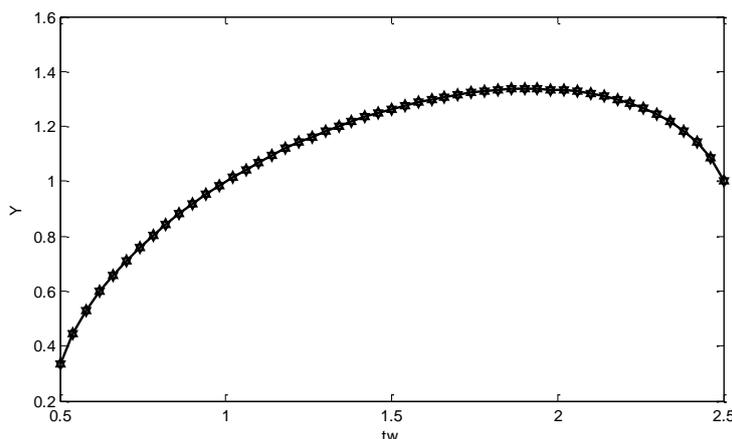


Fig 1 the influence on  $t_w$  to  $Y$  when  $T < t_w$

From Fig 1, the following observations can be drawn: when preventive replacement is within the warranty period, as the warranty period becomes longer, the practical replacement age firstly is increasing, nextly decreasing. And the increasing region is more than decreasing region.

When the preventive replacement is beyond the warranty, we set the first derivative to 0,

$$\frac{\partial [\frac{E(C_2)}{E(D_2)}]}{\partial Y} = \frac{[A_2 C_p g(Y) + B_2 C_p g(Y) + B_2 r_c q_1 r(T) \bar{G}(T) + C_2 C_p g(T)] \int_0^T \bar{G}(u) du - 2 \bar{G}(T)}{(\int_0^T \bar{G}(u) du)^2} = 0 \quad (24)$$

Taking (19),(21) into(24),We can get

$$\int_0^T \bar{G}(u)du \left[ (A_2 C_p + B_2 C_p) \left( e^{-\frac{Y^3 p_1}{3}} Y^2 p_1 \right) + B_2 r_c q_1 T^2 \left( e^{-\frac{T^3 p_1}{3}} \right) + C_2 C_p \left( e^{-\frac{T^3 p_1}{3}} T^2 p_1 \right) \right] = e^{-\frac{T^3 p_1}{3}} \{ A_2 [ C_0 q_1 \int_0^{t_{ew}} r(u) \bar{G}(u) du + C_p (1 - e^{-\frac{Y^3 p_1}{3}}) ] + B_2 [ C_p (1 - e^{-\frac{Y^3 p_1}{3}}) + r_c q_1 \int_{t_{ew}}^T r(u) \bar{G}(u) du ] + C_2 C_p (1 - e^{-\frac{T^3 p_1}{3}}) \} \quad (25)$$

The following values are considered for the model parameters.  $C_p = 1000$  \$,  $C_0 = 50$  \$,  $p_1 = 0.2$ ,  $q_1 = 0.8$ ,  $r_c = 40$ ,  $A_2 = 0.3$ ,  $B_2 = 0.4$ ,  $C_2 = 0.3$ . we let  $t_w$  from 0.5 to 2.5, the interval is 0.04. The simulation result is shown as fig 2.

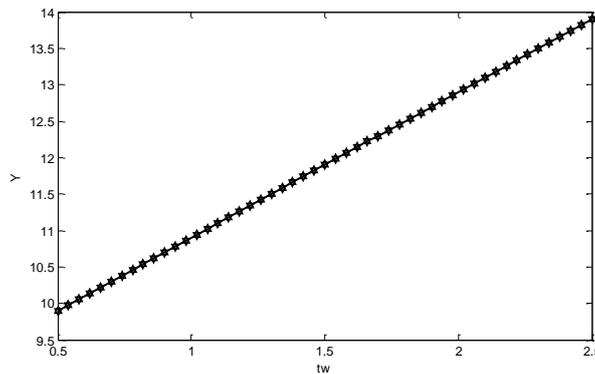


Fig 2 the influence on  $t_w$  to Y when  $T > t_w$

From Fig 2, the following observations can be drawn: when the preventive replacement is beyond the warranty period, as the warranty period becomes longer, the practical replacement age is increasing during the whole region.

Comparing the Fig 1 and Fig 2, we can see the difference on the influence on the warranty period to the practical replacement age under the preventive replacement is within and beyond the warranty. First, on the influence direction, the impact of the warranty period to the practical replacement age presents the reverse U shape, and the peak is near the right when the preventive replacement is within the warranty; the warranty period positively influence the practical replacement age when the preventive replacement is beyond the warranty. Second, on the influence degree, the influence degree on the warranty period to the practical replacement age when the preventive replacement is beyond the warranty is greater than the influence degree on the warranty period to the practical replacement age when the preventive replacement is within the warranty.

#### IV. Conclusion

The impact of warranty periods on the optimal age-replacement mainly is researched from the consumers' perspectives. First the mathematical formulations for age-replacement model is established. we find there exists a unique optimal replacement age based the long-run expected cost rate is minimized by optimizing the age-replacement model. Further, we make concise numerical example on the impact of the warranty period to practical replacement age. Afterwards, the influence of warranty periods on the optimal age-replacement under two situations that preventive replacement is within and beyond the warranty periods are compared analytically.

We obtained the following conclusions by comparing: Firstly the impact of the warranty period to the practical replacement age presents the reverse U shape, and the peak is near the right when the preventive replacement is within the warranty; the warranty period positively influence the practical replacement age when the preventive replacement is beyond the warranty. Secondly the influence degree on the warranty period to the practical replacement age when the preventive replacement is beyond the warranty is greater than the influence degree on the warranty period to the practical replacement age when the preventive replacement is within the warranty.

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